## **ALLAN GRAY STABLE FUND**

### Fact sheet at 30 September 2005



Sector: Domestic AA Prudential Low Equity

Inception Date: 1 July 2000 Fund Manager: Stephen Mildenhall

Qualification: B Com(Hons), CA(SA), CFA

The Fund aims to achieve superior after-tax returns to bank deposits and to provide a high level of capital stability. The Fund seeks to preserve capital over any two-year period and is ideal for risk-averse investors.

## Fund Details Commentary

 Price:
 1671.4 cents

 Size:
 R 5 724 046 764

 Minimum lump sum:
 R 5 000

 Minimum monthly:
 R 500

 Subsequent lump sums:
 R 500

**01/10/04-30/09/05 dividend (cpu):** Total 61.57 Int 45.83, Div 13.89, S24J Acc 1.59, Foreign Int 0.26

**Annual Management Fee:** The monthly charge rate is directly related to the rolling two-year return of the Fund compared with that of its benchmark. The limits are 0.57-1.71% p.a. (incl. VAT). Should the Fund produce a return of 0% or worse over a 2-year rolling period, then the firm will forego all fees

The Fund's aim is to provide a high level of capital stability. As a result, the Fund has a low equity exposure. After the significant rise in the South African equity market in recent months, the Fund's equity exposure has reduced from previous levels. Nonetheless, the equity portion of the Fund has benefited from the rise in equities. The combination of good profitability and undergeared balance sheets should translate into a continuation in the trend towards lower dividend covers and dividends growing faster than earnings. In the last few months we took advantage of the strong rand and increased the Fund's offshore exposure, which now stands at 14%. Of this, only a third is invested in equities and the remaining two-thirds in absolute return funds.

## Top 10 Share Holdings at 30 September 2005\*

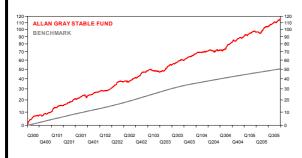
JSE Code	Company	% of portfolio
SOL	Sasol	4.28
GRY	Grayprop	2.21
MTN	MTN - Group	2.04
REM	Remgro	2.00
SBK	Stanbank	1.60
TBS	Tigbrands	1.59
ASA	Absa	1.39
AMSP	AngloPlattCC	1.21
SPP	Spar	0.98
SLM	Sanlam	0.96

# Asset Allocation

Asset Class	% of Fund
Shares	27.79
Property	3.75
Bonds	2.11
Foreign	13.99
Money Market & Cash	52.36
Total	100.00

Performance (net of fees, including income, assumes reinvestment of dividends, on a NAV to NAV basis)

Long-term cumulative performance (log-scale)



% Returns (after-tax)	Stable Fund	Benchmark*
Since Inception (unannualised	) 117.1	50.4
Latest 5 years (annualised)	15.0	8.1
Latest 3 years (annualised)	14.8	7.6
Latest 1 year	18.5	5.8
Risk Measures		
(Since incep. month end price	s)	
Maximum drawdown**	-2.3	n/a
Annualised monthly volatility	4.0	0.5

<sup>\*</sup>After tax return of call deposits plus two percentage points

#### Allan Gray Unit Trust Management Limited

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Collective Investment Schemes in Securities (unit trusts) are generally medium- to long-term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to the future. Unit trust prices are calculated on a net asset value basis, which is the total value of all assets in the portfolio including any income accrual and less any permissible deductions from the portfolio. Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from Allan Gray Unit Trust Management Limited. Commission and incentives may be paid and if so, would be included in the overall costs. Forward pricing is used. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. All of the unit trusts may be capped at any time in order for them to be managed in accordance with their mandates. Member of the ACI.

<sup>\*</sup> The 'Top 10 Share Holdings' table is updated quarterly.

<sup>\*\*</sup> Maximum percentage decline over any period